

Candidate Briefing Pack

Independent Director

Marlborough Lines
Limited

OCTOBER 2026
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Introducing Marlborough Lines

Marlborough Lines Limited (MLL) manages Marlborough's electricity distribution network at the top of the South Island and has been powering the region for more than 100 years.

The energy landscape is rapidly changing, and MLL sees this as an opportunity to challenge the status quo, transform their business, and move forward with a vision that resonates with all their stakeholders. Their vision is energising Marlborough's future, and supporting this vision is the mission to deliver sustainable regional growth and equity through people, technology, and environmental leadership.

MLL is owned by the Marlborough Electric Power Trust (MEPT). The Trust's six publicly elected trustees hold the shares on behalf of around 26,500 consumer beneficiaries and appoint MLL's directors. For more information visit www.marlboroughlines.co.nz.

Key information:

- Total operating revenue \$140.5 million
- 419 GWh of energy distributed in the last year
- 26,825 consumers, more than 3,500km of lines and cables, and 16 zone substations
- Approximately 315 staff across the group
- Group total assets of \$717m

For the 2025 Annual Report, [click here](#)

For the Statement of Corporate Intent and other documents, [click here](#)



MLL's network is a key enabler for regional change to occur. For Marlborough to grow, MLL needs to provide a resilient, reliable, and future-proofed electricity network.

Group Structure

MLL has grown into a diversified group, with investments in renewable energy, viticulture, and wine.

The electricity distribution network is the core of the group and sits within the parent company, Marlborough Lines Limited. Its other investments sit under a holding company, Seaview Capital Limited: Energy Marlborough, Taylor Pass Vineyards and Yealands Wine Group, with Seaview Irrigation held jointly with Yealands.

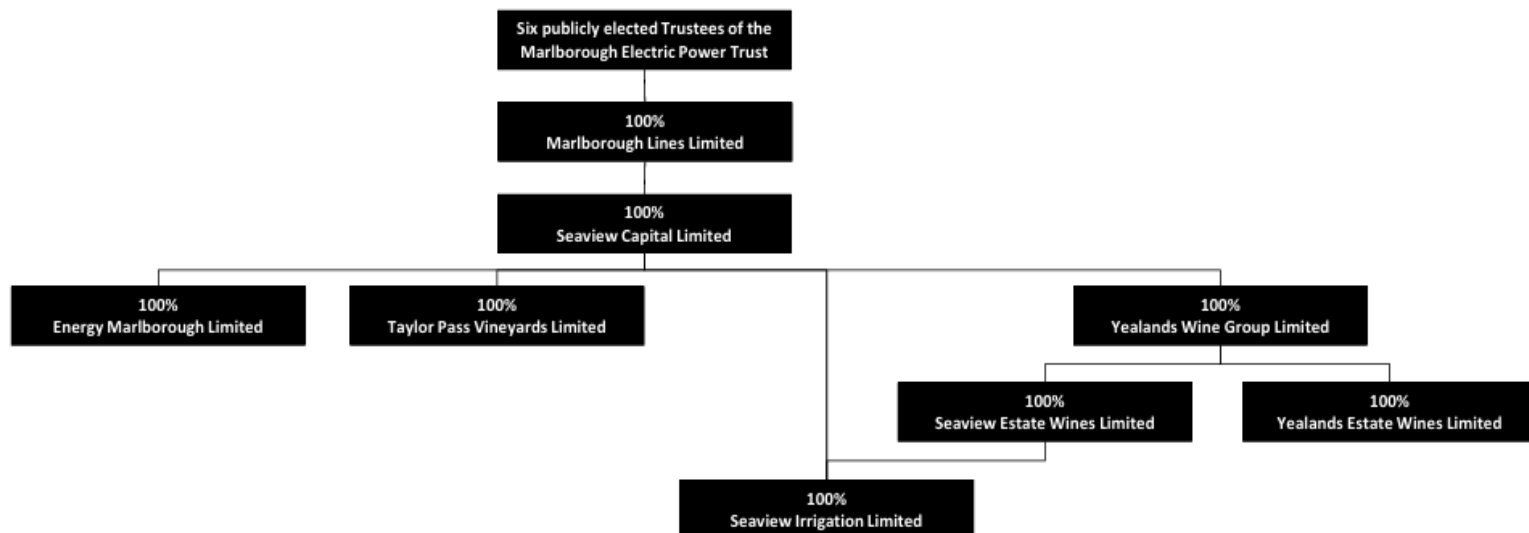
MLL operates a field services division which undertakes construction and maintenance of MLL's electricity distribution network assets and connects customers to their network.

Seaview Capital Limited is a holding company for its non-electricity distribution-related investments.

Energy Marlborough Limited currently comprises four self-developed solar farms located in Blenheim, Seddon, Ward and Wairau Valley, with additional sites planned, together with a seven-turbine wind farm at Weld Cone and Lulworth.

Yealands Wine Group is one of New Zealand's major wine producers and exporters.

Yealands is the group's largest commercial investment. Since October 2025 the Marlborough Lines Board has governed it directly, and continuing to improve its commercial performance is a key focus.



The Opportunity

As an independent non-executive director of Marlborough Lines Limited, you will join the board in governing a diversified group that includes a regulated electricity network, renewable generation, and Yealands Wine Group. Appointed by the Marlborough Electric Power Trust, you will bring commercial acumen, sound business judgement, fresh thinking, and a strong focus on business performance and long-term value creation.

Key focus areas include:

- **Commercial performance:** bring commercial, sales, marketing, brand and market strategy expertise to the Board's oversight of the group's businesses and investments. Experience in business transformation, performance improvement, or commercial turnaround situations would be particularly valuable.
- **Accountability for results:** constructively challenge management reporting, test assumptions and help the board hold the business to account on results and pace of delivery.
- **Strategy and value creation:** contribute to group strategy, investment, and growth decisions are forward-thinking and build long-term value for consumer beneficiaries.
- **Shareholder and community lens:** understand the community-owned model and engage constructively with the Trust, the community, and other stakeholders.

Key Information

- This is a remunerated appointment
- Board Meetings will be held in person in Marlborough
- 2027 Board Meetings will run February to December, some running over one and a half days:
 - 24 February
 - 24-25 March
 - 26 May
 - 23-24 June
 - 25-26 August
 - 29-30 September
 - 11 November - MLL AGM & Board Meeting
 - 25 November - Board Strategy Day
 - 16 December - via Teams

Ideal Candidate Profile

Candidates with experience and credibility in some, or all, of the following areas are being sought:

Skills and Experience

- **Commercial acumen:** strong commercial and business judgement, with a track record of improving commercial performance, growth and value creation
- **Sales, marketing and brand:** senior experience in sales, marketing, brand and market strategy, ideally in an FMCG, food and beverage, export, retail or other branded consumer business
- **Customers and markets:** experience in customer and market strategy, including international markets
- **Governance:** sound governance experience and an understanding of the role of a director
- **Strategic thinking:** able to see the bigger picture and contribute to long-term strategy
- **Constructive challenge:** willing to ask the hard questions, bring a different perspective and hold management to account on results

Desirable (but not required)

- Wine industry knowledge
- Experience in a community-owned, trust-owned or other publicly accountable organisation
- A connection to Marlborough



Marlborough Lines Limited Board



Phil Robinson
Chairman



Rachael Newsome
Director



Donna Bridgman
Director



Matt Todd
Director



Rob Jamieson
Director



Luke van Velthooven
Director



Matt Kerr
Director

Indicative Timeline

DATE	PLANNED ACTIVITIES
Monday November 9 th	Applications close
Week commencing November 16 th	Initial screening conversations with long-listed candidates
Week commencing November 23 rd	Brannigans 1 st round interviews with longlisted candidates commence
Week commencing December 7 th	Marlborough Electric Power Trust interviews with short-listed candidates
TBC	Second round interviews if required with Marlborough Electric Power Trust
TBC	Appointment confirmed

Your Brannigans Team



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